

## January 2006 Green Guide Pilot Quarterly Update

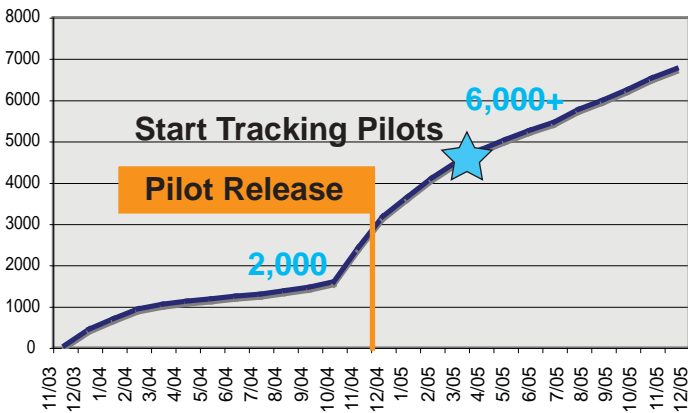
### Green Guide Geographic Distribution

Since the launch of the *Green Guide* website in November 2003, almost 7,000 people have registered. GGHC Registrants are represented in every state in the U.S., in 9 Canadian Provinces, and in 61 other countries. Pilot projects are spread across the U.S., Canada, and internationally.

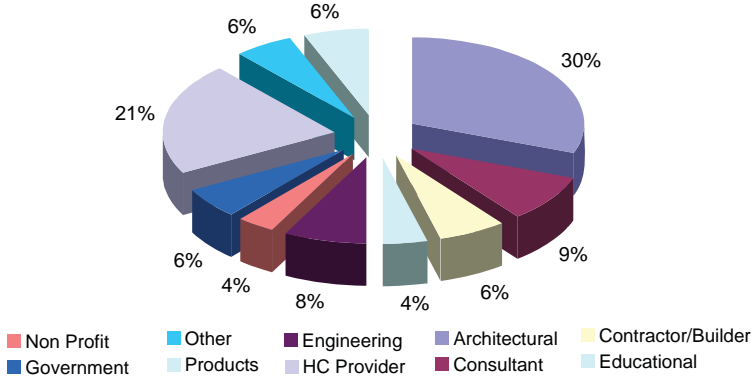


Registrants come from every state in the US.

### Website Registrant Growth

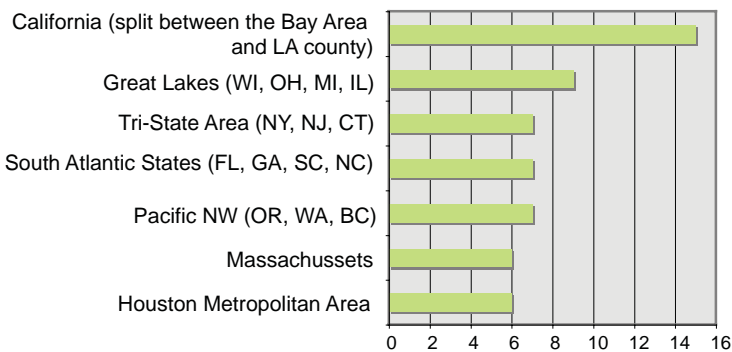


### Green Guide for Health Care Website Registrants: Organizations



Green Guide Website Registration  
source: NASA ESIP funded project (Mission to Planet Earth Education Series).

### GGHC Pilots: Regional Concentrations



Green Guide Pilot Projects  
NASA ESIP funded project (Mission to Planet Earth Education Series)

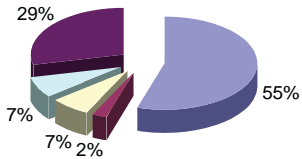
# January 2006 Green Guide Pilot Quarterly Update continued

## Green Guide Pilot Projects

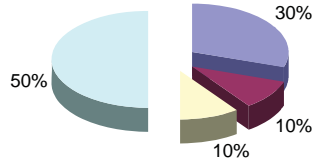
The Pilot program continues to grow rapidly. 79 projects are currently registered, representing 22,000,000 square feet. The majority of Pilots are pursuing the Construction Section and fully half are pursuing the Operations section, as well. The Pilot Project Breakdown chart on this page and the graphs on the following page will help guide prospective projects in setting their goals for credit achievement.

### Green Leaders

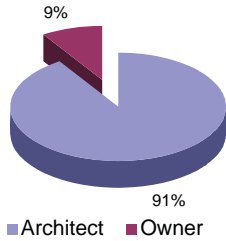
#### New Construction Projects



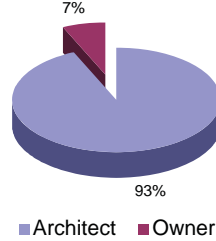
#### Renovation Projects



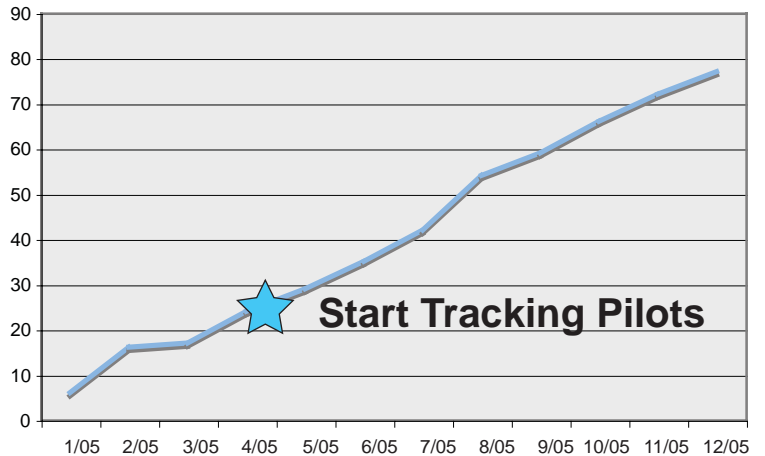
#### Addition Projects



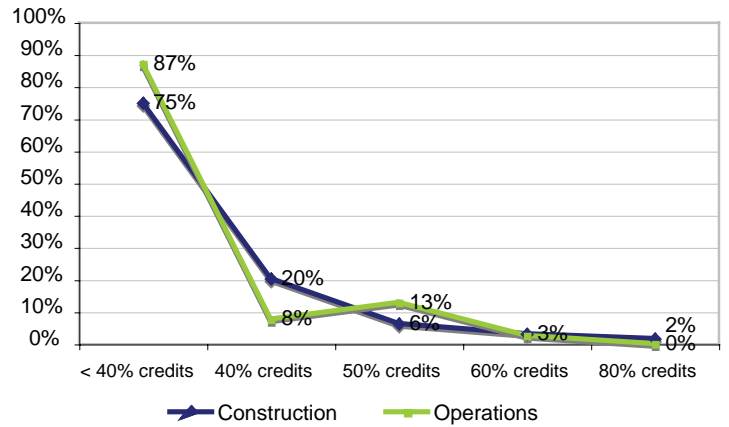
#### Combination Projects



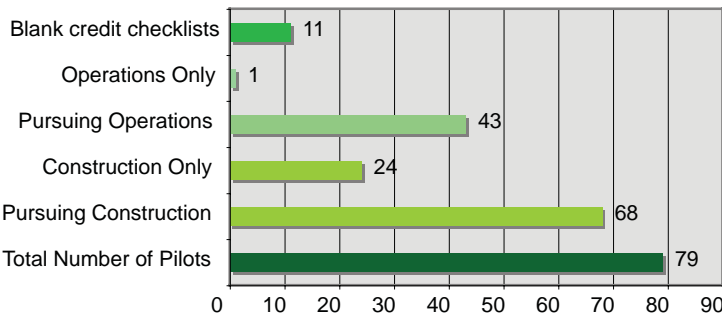
## Pilot Growth 2005



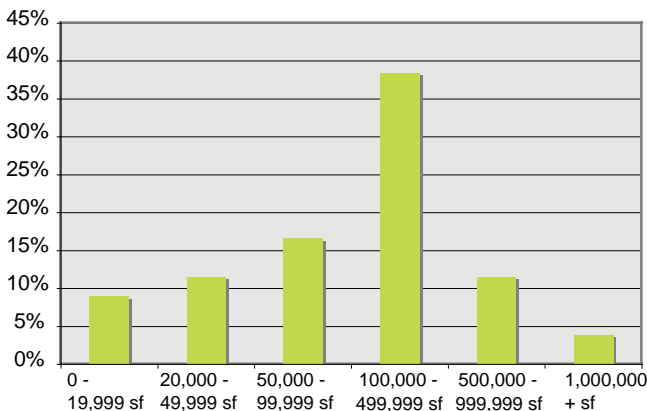
## Pilot Credit Achievements



## GGHC Pilot: Construction v. Operations



## GGHC Pilot: Construction v. Operations

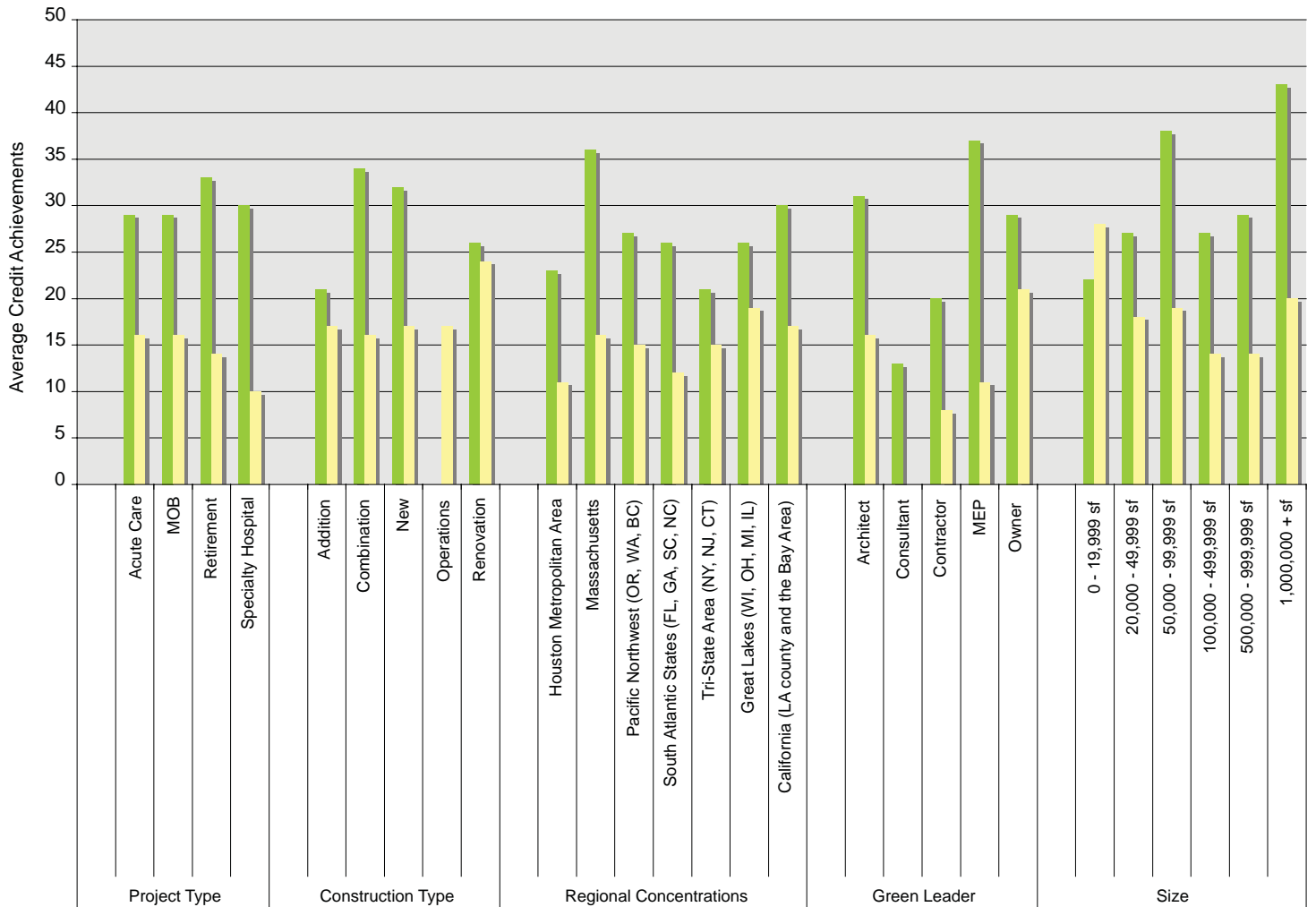
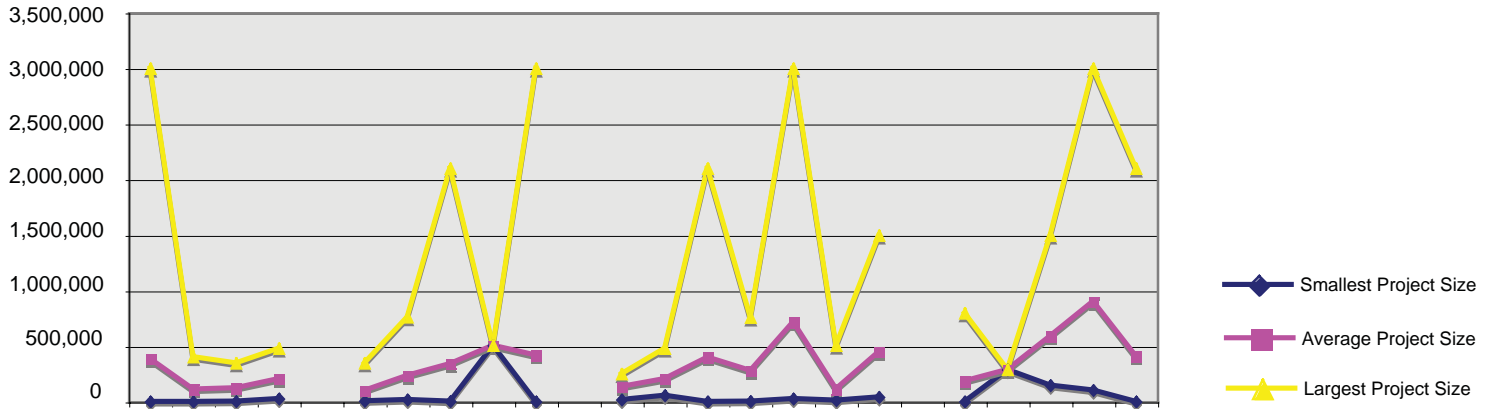


## GGHC Pilot Project Breakdown

	Number of Pilots	Smallest Project Size	Largest Project Size	Average Project Size	Average Construction Credits	Average Operations Credits
<b>Project Type</b>						
Acute Care	49	4,000	3,000,000	387,000	29	16
MOB	11	1,900	407,000	116,000	29	16
Retirement	8	5,000	350,000	125,500	33	14
Specialty Hospital	11	28,000	483,000	208,000	30	10
<b>Construction Type</b>						
Addition	11	8,000	350,000	102,000	21	17
Combination	15	21,500	764,000	239,000	34	16
New	42	5,000	2,100,000	344,000	32	17
Operations	1	507,000	507,000	507,000	0	17
Renovation	10	1,900	3,000,000	420,500	26	24
<b>Regional Concentrations</b>						
Houston Metropolitan Area	6	21,500	254,000	139,000	23	11
Massachusetts	6	60,000	483,000	209,000	36	16
Pacific NW (OR, WA, BC)	7	1,900	2,100,000	402,000	27	15
South Atlantic States (FL, GA, SC, NC)	7	5,000	760,000	281,000	26	12
Tri-State Area (NY, NJ, CT)	7	28,000	3,000,000	720,600	21	15
Great Lakes (WI, OH, MI, IL)	9	14,400	507,000	119,000	26	19
California (Split between the Bay Area and LA county)	15	45,000	1,500,000	453,000	30	17
<b>Green Leader</b>						
Architect	46	4,000	800,000	189,000	31	16
Consultant	1	290,000	290,000	290,000	13	0
Contractor	4	150,000	1,500,000	594,000	20	8
MEP	4	106,000	3,000,000	906,500	37	11
Owner	17	1,900	2,100,000	412,600	29	21
<b>Size</b>						
0 - 19,999 sf	6	N/A	N/A	N/A	22	28
20,000 - 49,999 sf	8	N/A	N/A	N/A	27	18
50,000 - 99,999 sf	14	N/A	N/A	N/A	38	19
100,000 - 499,999 sf	32	N/A	N/A	N/A	27	14
500,000 - 999,999 sf	9	N/A	N/A	N/A	29	14
1,000,000 + sf	3	N/A	N/A	N/A	43	20

Green Guide Pilot Projects continued

GGHC Pilot Project Size and Average Credit Achievement by Project Type



Average Construction Credits Average Operations Credits